



The Douglas Reiter Company, Inc.
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Vancouver B.C., Canada
Phone: 604.314.5095

For three decades, The Douglas Reiter Company, a retained Executive Search Firm, has been successfully providing major corporations with highly skilled and experienced executives for permanent positions as well as challenging interim assignments and consulting services. We have completed numerous senior level search assignments, with a cross discipline focus on senior management regionally, and the forest products industry regionally, nationally and internationally. Our goal is to develop and maintain long term relationships with our clients by providing superior service and added value.

Located in the Pacific Northwest, we offer these services to companies world-wide.

Services

Executive Search Services

We provide executive search services on a retained basis only. Our consultative approach creates additional value by approaching our clients on a "whole business basis." Our firm has over three decades of proven success identifying, assessing and successfully hiring excellence for our clients.

We specialize in senior management assignments: CEO, COO, CFO, VP, and Board Member searches.

Consultancy

This service is designed to provide you with advice and expert consultation when you need it. Our consultants are industry specific when required. If we don't have the expertise available, we will locate it for you. We monitor the performance of each consultant and their project to ensure you receive a quality result.

Interim Executives

Temporarily replacing an executive with short term health problems, or those taking a sabbatical leave.

Maintaining continuity after a severance or loss of a key manager while a search is conducted for a new executive.

Turnaround: Critical short term assignments where existing management lacks the resources internally to resolve a problem effectively or on a timely basis.

Launch a new product or division, or evaluate a potential acquisition. Deficiencies existing in certain areas of expertise can be augmented at a lower cost than hiring a consulting firm, and with superior results. Existing management can be brought up to speed on the new business while the interim manager is on board.





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Background



Education

- B.S. Political science, University of Oregon
- M.A. Organizational Psychology, University of Oregon
- Peter F. Drucker Management Seminar, UCLA, 1990,1991
- Moshe Rubenstein Problem Solving Seminar, UCLA, 1993
- Creative Problem Solving Institute
- SUNY, Buffalo, New York, 1992, 1993

Experience

Mr. Reiter has been a cutting-edge management consultant for thirty years and is recognized in The Wall Street Journal, Oregon Business Journal, trade and airline magazines. He is also a contributor to the National Business Employment Weekly.

From 1983 through 1991, he worked as the acting Senior Vice President of Human Resources for Bohemia, Inc., reporting to President and CEO, Richard Tinney. During this period, the company grew fourfold and attained unprecedented profitability.

In 1992, Mr. Reiter added Consultants and Interim Executives to the services provided. His firm represents some of the same companies he began working for in 1977.

Professional Distinctions

- Board of Directors, Goose Lake Lumber Company
- Board of Directors, The Oregon Association of Personal Consultants
- Chairman, Pacific Corridor Enterprise Council For Oregon

"We didn't have the expertise (when the manager suddenly died). As a result (of Reiter's interim manager), the (client) company continued to operate very smoothly and profitably."

- April Sanderson, First Interstate Bank
The Business Journal